

COUNCIL ON THE NEW DENTIST

Bray, David (6), Chair	Weinstein, Sol (7)
Chondrogiannis, Chris (NY)	Moore, Michael (8)
Mentzelopoulou, Ioanna (2)	Patel, Minerva (9)
DeSanti, Jr., Michael (3)	Tang, Vera (N)
Dunlap, Tamara (4)	Varnai, Sheryl (Q)
Bossert, Jo-Ellen (5)	Lagner, John (S)
Lee, Brennan (6)	Schimmel, Laurence (B)

The Council on the New Dentist met Friday, October 6, 2006 at 9:30 a.m. at NYSDA headquarters, Albany, New York. All members attended with the exception of Drs. DeSanti; Dunlap; Brennan; Moore and Varnai. Dr. Mary Beth Dunn (8) substituted for Dr. Michael Moore. Also in attendance were Mr. John Vorassi, (ASDA-Buffalo); Ms. Sandra DiNoto, NYSDA Director of Public Relations, and Ms. Amie Cheeney, NYSDA Program Coordinator.

Student Programs

Freshmen Programs

Freshmen welcome programs have been held or scheduled at all schools. NYSDA took part in white coat ceremonies at Columbia and NYU. Each incoming student received a copy of the Tarascon **Pocket Pharmacopoeia**, a portable drug reference book enclosed in an envelope with a welcome message from NYSDA and a “compliments of NYSDA” sticker on the inside cover.

The council evaluated options for Freshmen welcome gifts in 2007 and unanimously agreed on safety glasses and lanyards imprinted with NYSDA’s name and web address.

Resume Course

The Council will continue to offer its course for students that covers the topic of writing and preparing a resume for a residency program. This is being marketed to dental schools.

Transition Programs

NYSDA has offered to hold programs at the dental schools covering the transition to practice or residency. Suggestions from members of the council for improving these programs include featuring a panel of dentists in different stages of practice—associate, sole owner, partner, public health, etc. It was also recommended that topics such as personnel, hiring and patient records be covered.

Lunches at Board Exams

This program may be phasing out as only one school in New York is offering the written board exam and most students are taking the computer version of the exam. The council considered other offerings to reach third and fourth year students. A packet of reference materials for students in clinic was one suggestion. The council will continue offering lunches to students taking the written Part I of the National Board exam in 2007 and unanimously agreed to request \$1,000 to fund this program.

Senior Gifts

NYSDA will distribute leather business card holders and a congratulations card to graduates at senior awards ceremonies in May.

Starting Out

Council members were in agreement to continue adding materials to the new dentist “Starting Out” guidebook including one section offering tips on finding reputable vendors and professional services offered by lawyers, accountants, etc. Updated information about HIPPA, NPI and regulations will also be added. The council requested staff to research having a CPA panel that would be similar to the NYSDA Legal Services Panel, a list of NYSDA-approved attorneys specializing in dental matters for members.

New Dentist workshops

The council was in agreement that it is essential to reach new members in practice as many drop when the discounted rate program ends and they begin paying full dues. The council discussed topics for workshops or programs suitable for dentists one to three years out of practice. Most topics discussed were related to practice management: appraisals, human relations, records, insurance 101, disability insurance, financing, taxes, pensions, practice options and records. It was suggested that accountants and lawyers participate. Staff will work with the New York State Dental Foundation on developing a program.

Licensure

Magaret Surowka-Rossi, NYSDA General Counsel, joined the meeting briefly and spoke with the council about some new state regulations, limited permits and limited licensure in New York.

Risk Management

The NYSDA Executive Committee has agreed to offer the live NYSDA Risk Management Course for free to residents in 2007.

ADA Grants

The ADA continues to offer grants for student programs, up to \$3,000 per dental school. There are still funds available at Buffalo and Stony Brook and NYSDA will work with the schools to try and set up programs before the end of 2006.

New Dentist Leadership Award

Dr. John Lagner (S) will receive this award at the NYSDA Board of Governors meeting in November. He will also be nominated for the ADA New Dentist Golden Apple Award. Nominations for the NYSDA Leadership Award are due December 31. Copies of the award guidelines were distributed to the council and have been sent to districts.

The council was in unanimous agreement to request \$1,000 from the Board for the continued funding of its New Dentist Leadership award.

Component Reports

Council members shared information about programs taking place in their region.

- Seventh District is conducting mentor programs for new dentist that are breakfast meetings held early in the day with local vendors taking part and sharing their expertise.
- The Eighth District sponsors a luncheon and member dentists fund the attendance of dental students at the event.
- New York County offers new member orientation and a mentor program.

- Suffolk County has a new dentist study club.
- Nassau County hosts a new member brunch and a women's event at the Greater Long Island Dental Meeting.
- Bronx County is looking at developing a new dentist study club.
- Second District holds a new member night that has been successful
- The Ninth District held a social event for new members which was attended by board members. Suppliers and vendors help with sponsorship costs.
- The Sixth District has been involved in the pre-dental program at SUNY Binghamton and have involved retired dentists in new dentist programs.

New Business

ADA Conference

The ADA National Conference on the New Dentist will be held in Portland, June 21-23, 2007. Drs. Tang, Mentzelopoulou and Bray talked about their experiences and favorable impressions from the most recent conference in Boston. The council was in unanimous agreement to request funding for \$2,000 for the Chair to attend the 2007 conference and for funding of 50 percent of the expenses of six members of the council up to \$750 per attendee.

Resident event

NYSDA is planning an event for residents Wednesday, March 21 and the New Dentist Council and other NYSDA councils will be involved. Members expressed interest in having dentists present who could speak about their experiences starting out and share resources about different practice situations and options.

Loan Program

NYSDA's newest endorsed service offers student loan consolidation programs. It is being marketed to schools and students and can be accessed via the NYSDA web site.

Online Dues

NYSDA is moving forward with developing a dues payment option for members through the NYSDA web site. This should appeal to new dentists who tend to be more comfortable navigating the internet.

The Council adjourned its meeting at 1:00 p.m.

Next meeting March 30