



**MINUTES  
EDPAC BOARD OF DIRECTORS MEETING  
NOVEMBER 3, 2017  
NOON**

The EDPAC Board of Directors met on Friday, November 3, via conference call. The following members attended: Drs. Joel Friedman, Chair; Michael Breault, Vice Chair; Mark Bauman, Secretary; Joseph Caruso, Treasurer; Lawrence Volland, Immediate Past Chair/ADPAC Second District Trustee. Component Chairs: Drs. G. Kirk Gleason (4); Howard Warner (6); Charles Travagliato (8); Duraid Sahawneh (9); Albert Granger (N); Kerry Lane (S), and Paul Hertz (B). At-Large Members: Drs. Robert Doherty (9); Steven Gounardes (2); Amarilis Jacobo (B); Maria Maranga (S); John Nasca (8) and Matthew Neary (NY). Ex-Officio Members: Drs. Chad Gehani, ADA Second District Trustee and Dr. John Comisi, Chair, NYSDA Council on Governmental Affairs. Also in attendance were Dr. Mark Feldman, NYSDA Executive Director; Dr. Michael Shreck, NYSDA Board of Trustees Liaison; Ms. Nancy Mo, ASDA District Two Legislative Chair; Mr. Roy Lasky, EDPAC Consultant and Ms. Beth Wanek, Administrative Director.

The meeting was called to order at Noon. Ms. Wanek called the roll. Absent were Drs. Robert Peracchia (NY); Raymond Flagiello (2); Geoffrey Gamache (3); William Karp (5); Neal Levitt (7); James Soltys (7) and Viren Jhaveri (Q).

**Chairman's Report:** Dr. Friedman welcomed the members of the Board. He gave an overview of EDPAC contributions collected this year. He noted that while Capitol Club contributions had slightly increased, the overall total is approximately \$25,000 less than collected in 2016. He attributed this to the decrease in NYSDA membership which resulted in less collected for EDPAC via the NYSDA due statement. He complimented the Board for its efforts in soliciting contributions to the Capitol Club, and in particular, Dr. Warner, noting that the Sixth District total increased 35% this year. Dr. Friedman once again noted that it is important that NYSDA leaders are members of the Capitol Club Honor Roll or Liberty Level.

**Treasurer's Report:** Dr. Caruso reviewed in detail the financial reports presented to the Board (attached) and gave an account on how the expenses compared to the Budget. He was happy to report that EDPAC was able to distribute \$16,000 more in campaign contributions than was budgeted, and that the EDPAC estimated \$38,000 balance is more than enough to cover expenditures for the remainder of this year.

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Dr. Friedman commended Dr. Caruso for a job well done and presented the 2018 preliminary budget for the Board's review. After discussion, Dr. Friedman called for a vote to adopt the 2018 Budget (attached). The motion was unanimously adopted.

**Report of the Council on Governmental Affairs:** Dr. Comisi referred to summary of the 2017 Legislative Session which was distributed to the Board. He said that he was looking forward to the 2018 NYSDA Advocacy Day, which is scheduled February 12-13, 2018.

**Consultant's Report:** Mr. Lasky gave an overview of the campaign contributions that were distributed this year. He emphasized the need to improve grassroots, especially at the local level. He noted that while it is very important to attend fundraisers that are held in Albany during the legislative session, it is equally important for members to attend fundraisers at the local level. He noted that Eighth District members attended events for Senators Ranzenhofer and Kennedy. He reported that EDPAC/Dr. Flagiello is hosting an event for State Senator Diane Savino on November 15, which will be attended by 20 or more members of the Second District. On November 16, EDPAC with the assistance of Dr. Lane is hosting an event for State Senator Kenneth LaValle, Chair of the Senate Higher Education Committee. At least 20 Suffolk County members will attend. Mr. Lasky hopes that next year, there will be legislative events hosted in every component society. He feels that we need to develop a profile at the local level and have a presence in every county, with both the Democratic and Republican parties.

**ADPAC Report:** Dr. Volland reviewed 2017 contributions to ADPAC and its capitol club levels (attached), and noted that Second District has contributed over \$169,000 to ADPAC this year. He also presented an in-depth report, which addressed activities occurring at the national level. He was pleased to report that 100% of NYSDA's ADA delegates contributed at one of the ADA Capitol Club levels. He reported that ADPAC has a new contributing level called the "lifetime giving" level. If a member reaches \$10,000 in contributions to ADPAC, he/she is recognized with a special pin. There are three members of NYSDA who are currently members and several who are close to this goal. He also reported that renovations on ADA's building in Washington DC are finished and the building is available to lease to different groups to host legislative event and fundraisers and that the building already has several bookings for events.

Dr. Volland said that ADPAC is currently working on arrangements for its dentist/student lobbying day, which was a huge success last year. Dates for the event are April 8 – 10. He will have more details to present to the Board at its meeting in February 2018.

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**Election of Officers:** Dr. Friedman asked Dr. Kerry Lane, chair of the Nominating Committee to present his report to the Board. Dr. Lane reported that the committee, consisting of himself, Drs. Flagiello and Nasca, met on October 4 and unanimously approved the following nominations for 2018 officers:

- Dr. Michael Breault, Vice Chair
- Dr. Mark Bauman, Secretary
- Dr. Joseph Caruso, Treasurer

Dr. Friedman will serve his second year of a two-year term as Chairman and no action by the Board is necessary.

The slate of officers as presented by Dr. Lane was adopted.

**Nomination of 2018 Component Chairs:** Dr. Friedman presented the following nominations for 2018 component/district chairs:

- New York County – Dr. Robert Peracchia
- Second District – Dr. Raymond Flagiello
- Third District – Dr. Geoffrey Gamache
- Fourth District – Dr. G. Kirk Gleason
- Fifth District – Dr. William Karp
- Sixth District – Dr. Howard Warner
- Seventh District – Dr. James Soltys
- Eighth District – Dr. Charles Travagliato
- Ninth District – Dr. Duraid Sahawneh
- Nassau County – Dr. Albert Granger
- Queens County – Dr. Viren Jhaveri
- Suffolk County – Dr. Kerry Lane
- Bronx County – Dr. Paul Hertz

The slate of component/district chairs as approved as presented.

**Election of At-Large Board Members:** Dr. Friedman presented his recommendations for 2018 at-large Board members:

- Dr. Robert Doherty (9)
- Dr. Steven Gounardes (2)
- Dr. Amarilis Jacobo (B)
- Dr. Neal Levitt (97)
- Dr. Maria Maranga (S)
- Dr. Edward Miller, Jr. (NY)
- Dr. John Nasca (8)
- Dr. Matthew Neary (NY)

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The slate of at-large members was approved as presented.

Dr. Friedman announced that pursuant to the EDPAC Bylaws, the Board nominees are subject to ratification by the NYSDA Board of Trustees. He will forward the slate of nominees to the NYSDA Board for consideration at its meeting in February.

**Election of 2018 Executive Committee:** Dr. Friedman announced his recommendations to the 2018 Executive Committee:

- Dr. Steven Gounardes (2)
- Dr. Amarilis Jacobo (B)
- Dr. Neal Levitt (7)

The recommendations were approved as presented.

**Component Reports:** Several Board members informed the Board of the fundraisers they attended during the year. Dr. Warner announced that contributions in the Sixth District had increased 35% this year. He attributed the increase to personalizing the solicitation letters. He highly recommended that all components make an effort to personalize the letters if possible. Dr. Friedman commended Dr. Warner for his successful efforts in the Sixth District. He also commended Dr. Sahawneh for his work and for the events he attended representing EDPAC at the Ninth District.

**New Business:** Dr. Volland asked the Board to consider investigating the concept of "text" contributions. He feels that this may be worthwhile because it is a simple process, is quick, and particularly attractive among the younger members who are used to doing everything on smart phones. He also asked the Board to consider establishing an EDPAC reserve fund. He feels that there may be some merit to this, especially at the end of the year when the EDPAC account balance is low and there is a need to mobilize funds quickly. Dr. Friedman indicated that these issues will be further discussed at the February 2018 Board meeting.

Having no further business to discuss the meeting adjourned at 1:05 pm.